



# Training Program Management

End-to-end Training Solutions
Tailored to Your Business

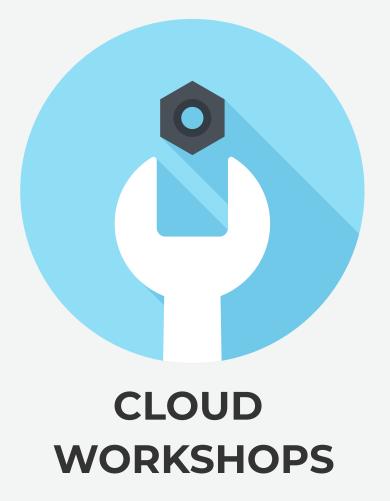


OUR SOLUTIONS









#### TRAINING SERVICES

- Instructor-led Training
- O Hackathons
- Dedicated Training
- Cloud Workshops
- Open-enrollment
- Cloud Core Bootcamps
- Custom Courseware
- Role-based Certification Training
- Cloud Sandbox
- White Glove Support

## MODERNIZE YOUR ORGANIZATION WITH CUSTOM COURSEWARE

Our mission is to enable organizations to realize the full potential of the cloud through a comprehensive set of training solutions. We understand that everyone learns differently, so we combine Instructor-led training, hackathons, and workshops to deliver a blended learning experience.

We enable organizations to learn skills beyond the scope of role-based certification training with custom courseware tailored to their environments. Each course is led by a global network of 200+ Microsoft Certified Trainers (MCT) who have passed our rigorous vetting process.

Our training solutions are flexible, scalable, and efficient, which enables us to meet your training needs anywhere in the world at a pace that suits you. We provide in-person and virtual training, ensuring that you have access to our training solutions regardless of your location.



## CASE STUDY

Microsoft Partners with Opsgility as one of their Key Learning Partners to Provide Transitioning Service Members with Critical Skills for the Tech Industry.



## MICROSOFT SOFTWARE AND SYSTEMS ACADEMY

Microsoft's mission is to empower every person and every organization on the planet to achieve more. To help realize this mission for transitioning military service members, Microsoft works alongside Opsgility to help service members advance from the military to a career in IT.

Together, we provide a wide range of educational assets and value-added programs, including instructor-led training, hands-on labs, in-depth online courses, and industry-recognized certifications through Microsoft Software and Systems Academy (MSSA).

MSSA is a full-time, 17-week technical training program that couples technical curriculum with professional skills training – so program graduates are equipped with the comprehensive knowledge to be competitive for entry-level technical roles throughout the IT industry. The training program leads to in-demand careers in cloud development, cloud administration, and related fields.

Our Customer Success Team provides white glove service to students, trainers, and event organizers throughout the 17-week program.

#### WHITE GLOVE SERVICES

Our Customer Success Team provides exceptional service to students, trainers, and event organizers throughout the 17-week program!

Before the program, we customize training calendars, build surveys, set up virtual classrooms, create challenge sandboxes, and train the trainers. We also grant instructor permissions, provide access to necessary training materials, and maintain communication with cohort leaders, instructors & students.

During the program, we purchase Digital Microsoft Official Curriculum (DMOC) and labs, assign instructors, and share onboarding information via email. We provide continuous support through surveys, daily check-ins, schedule mock interviews, award Credly badges upon course completion, and weekly leadership status calls. We also curate a resource center with Microsoft training materials and related documents for ongoing learning.

After the program, our team informs students and instructors of the platform and MSSA email access expiration, removes licenses associated with their accounts, and congratulates graduates.



#### PROGRAM RESULTS

- 1000+ companies have hired MSSA graduates
- 2500+ graduates were hired by Microsoft or their hiring partners
- 3617 MSSA Students graduated
- Over 95% of students graduated
- 92% of MSSA graduates employed in tech

#### WHAT OUR CUSTOMERS SAY

"I specifically wanted to call out that your work was highly regarded by all participants, you are viewed as a "Phenomenal Instructor." The fact is that this cohort has the highest number of direct hires into Microsoft, 8 out of 15, since we started the program in 2013! That's extraordinary!" "...We've not seen this level of success since starting this program in 2013. Thank you to the Opsgility team for providing such an impressive instructor. This is a game changer!.. I can't thank you enough."

-Chris Cortez, VP of Military affairs, Microsoft

#### SOME OF OUR WORK

#### MICROSOFT OPENHACK



We partner with Microsoft to offer the OpenHack program, providing project management, content development, and the virtual event platform used by attendees and coaches.

### MICROSOFT CERTIFICATION WEEK



We partner with the Microsoft GPS team to host multiple large-scale training events, such as Microsoft Certification Week, which supports up to 30,000 attendees.

#### MICROSOFT EDUCATION TEST FEST



We are proud to support Microsoft Education Test Fest. Thanks to OneVenue, we increased attendance by 48% in 30 days, which led to a 92% exam passing rate from students.

#### CONTACT US TODAY!

Meet with a Customer Success Manager and Cloud Solutions Architect to design a custom training program!

